

FIG. 1A

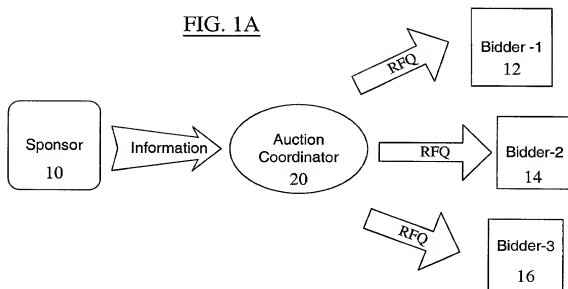


FIG. 1B

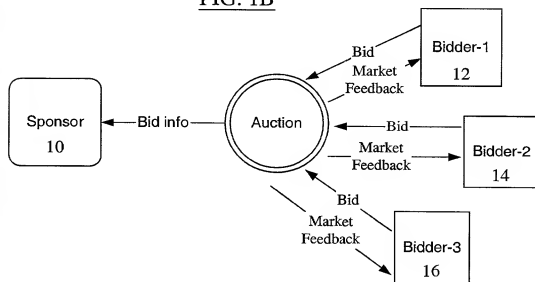
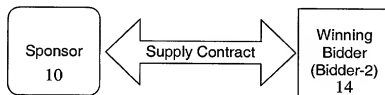


FIG. 1C



10052064-011702

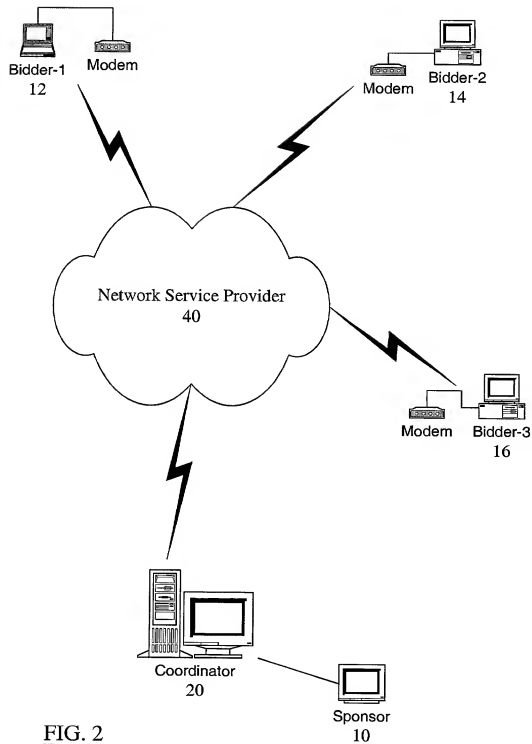


FIG. 2

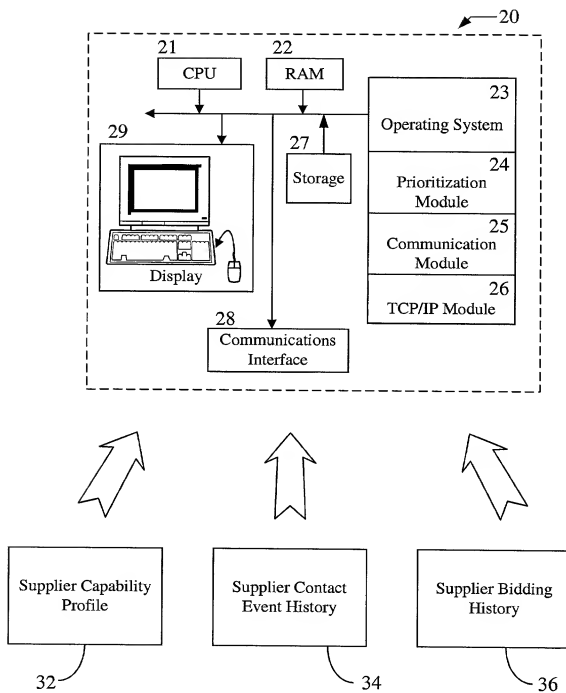


FIG. 3

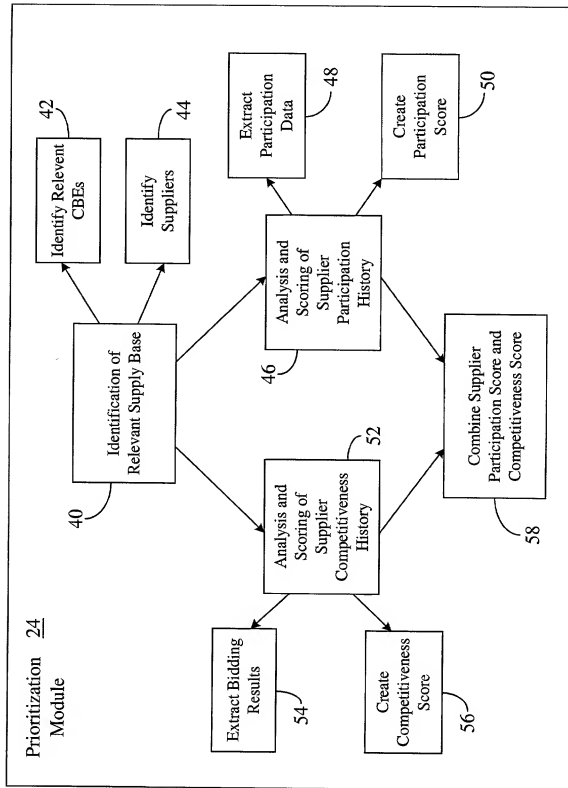


FIG. 4

Database 3.0 Stampings

Matches Spreadsheet Date:
Supplier Search Tool Updated:

Process Capabilities

Blanking	<input type="checkbox"/>	Multi Slide Form	<input type="checkbox"/>	Hydroforming/Budge Forming	<input type="checkbox"/>	Progressive	<input checked="" type="checkbox"/>	No Process Selected	<input type="checkbox"/>
Fine Blanking	<input type="checkbox"/>	Single Hit	<input type="checkbox"/>	Perforating	<input type="checkbox"/>	Expanded Metal	<input type="checkbox"/>		
Forming	<input type="checkbox"/>	Eyelet Transfer	<input type="checkbox"/>	Short Run Stamping	<input type="checkbox"/>	Reel to Reel	<input type="checkbox"/>	OR	AND
Drawing/Deep Drawing	<input type="checkbox"/>	In Die Assembly	<input type="checkbox"/>	Transfer Mechanical	<input type="checkbox"/>	Prototype	<input type="checkbox"/>	<input type="button" value="Select All"/>	

Sales

< \$250K	<input type="checkbox"/>	\$10M - \$25M	<input checked="" type="checkbox"/>
\$250K - \$500K	<input type="checkbox"/>	\$25M - \$50M	<input checked="" type="checkbox"/>
\$500K - \$750K	<input type="checkbox"/>	\$50M - \$100M	<input checked="" type="checkbox"/>
\$750K - \$1M	<input type="checkbox"/>	\$100M - \$500M	<input checked="" type="checkbox"/>
\$1M - \$2M	<input type="checkbox"/>	\$500M - \$1B	<input checked="" type="checkbox"/>
\$2M - \$5M	<input type="checkbox"/>	> \$1B	<input type="checkbox"/>
\$5M - \$10M	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

QS-9000 Status

Certified	<input checked="" type="checkbox"/>	In Process of Certification	<input type="checkbox"/>
Compliant	<input type="checkbox"/>	Not Planning to Obtain	<input type="checkbox"/>

Supplier Location

United States	<input type="checkbox"/>	Canada	<input checked="" type="checkbox"/>
Europe	<input type="checkbox"/>	South America	<input type="checkbox"/>
Africa	<input type="checkbox"/>	Australia	<input type="checkbox"/>
Mexico	<input checked="" type="checkbox"/>	Asia	<input type="checkbox"/>

ISO Status

In Process of Certification	<input type="checkbox"/>	ISO 9003 Certified	<input type="checkbox"/>
ISO 9001 Certified	<input type="checkbox"/>	ISO Compliant	<input type="checkbox"/>
ISO 9002 Certified	<input type="checkbox"/>	Not Planning to Obtain	<input type="checkbox"/>

Ratings

Competitiveness Score:	> = <input type="text" value="50"/>	Participation Score:	> = <input type="text" value=""/>
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<input type="button" value="Display Events"/>	<input type="button" value="Exit to Main Menu"/>
<input type="button" value="Display Spreadsheet"/>	<input type="button" value="Export to Database"/>
<input type="button" value="Clear"/>	

Event	Value
Bid in Event	10
Trained	7
Supplier Agreement In	6
Sent RFQ	5
SQ In	4
Fact Sheet	3
Contacted	2
Candidate	1

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Corporate Entity	CBE	Participation	Value
ABC Company	666	Fact Sheet	3
	697	SQ In	4
	707	Sent RFQ	5
	718	Bid in Event	10
	764	Trained	7
	694D	Bid in Event	10
		Participation Score	39

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FIG. 6

Bidding Performance	Value
First place	10
Second place	7
Third place	5
Fourth place	3
Fifth place+	1

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Company	Bid In Event	
	CBE	LoI/Rank Score
XYZ Company	694A	2 3 5
	694B	1 5 1
	694B	3 3 5
	694C	1 2 7
	694C	3 1 10
	694C	4 3 5
	697	1 7 1
	697	8 9 1
	Competitiveness Score	42

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FIG. 7

Overall Supplier Outreach Prioritization

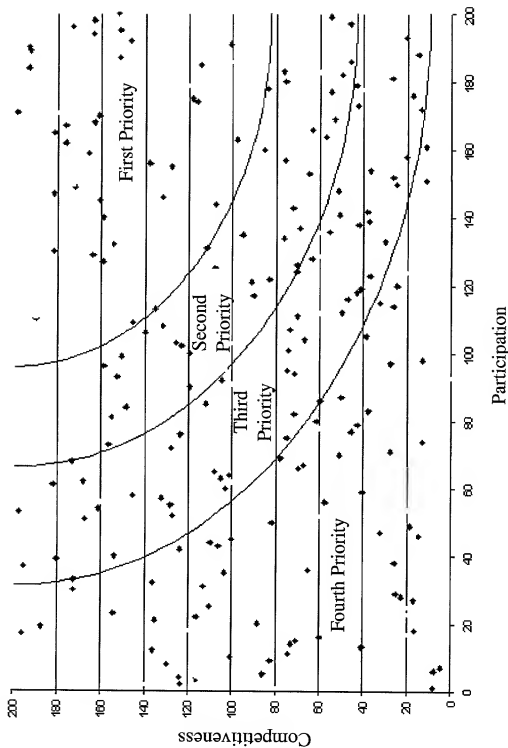


FIG. 8